

Essentiel Antwerp – Shop Manager

Introduction

Essentiel Antwerp is a global contemporary brand from Antwerp, synonymous with positive energy.

Dedicated to fierce, fabulous and fun-loving individuals, the label brings mood-boosting fashion that lifts the spirits.

We are representative in more than 40 countries, with approximately 40 retail stores. Each store embodies our distinctive brand identity and is strategically located in prime locations. With a presence in over 750 doors and selected department stores, we have built a qualitative global wholesale distribution.

Essentiel Antwerp stands for more than fashion, it stands for a state of being. Authenticity is at the heart of the company.

With a continuous desire for growth, the brand is always on the lookout for the next move.

Job description

For our new corner in Munich, we're looking for a Store Manager.

You become an ambassador of Essentiel Antwerp and you carry the brand forward in Germany.

You can expect good vibes, a culture of collaboration, integrity and inclusivity, a constant state of effervescence where we challenge you to think outside the box.

You're part of our community and play an active role in the development of the brand by:

- Providing leadership and ownership for the store; you lead, inspire and empower your team and you set a high standard for your store.
- You act as a bridge to HQ to support and improve the store experience and operations.
- Creating an exceptional, personalized experience for our customers in store.
- Guiding them in the discovery of the brand and work on deepening the connection with the brand.
- Having an omni-channel mindset; a holistic understanding of the customer journey both online and offline.
- Achieving sales, conversion and clienteling targets.
- Taking ownership in every step of the customer journey: anticipate and exceed your customer's needs, demonstrate expert knowledge in product, styling and after-care.
- Contribute to the daily operations of the store (inventory, logistics, visual merchandising, stockroom organization).

Who you are

You have a hands-on mentality, and you thrive in a fast-paced environment. You understand the power of teamwork and have a commercial mindset.

You value open communication, respect, and integrity and you have a keen sense of fashion and an understanding of the current trends.

<https://www.essentiel-antwerp.com/careers>

