

Essentiel Antwerp – District Manager Netherlands

Introduction

Essentiel Antwerp is a global contemporary brand from Antwerp, synonymous with positive energy.

Dedicated to fierce, fabulous and fun-loving individuals, the label brings mood-boosting fashion that lifts the spirits.

Essentiel Antwerp stands for more than fashion, it stands for a state of being. Authenticity is at the heart of the company. With a continuous desire for growth, the brand is always on the lookout for the next move.

We are representative in more than 40 countries, with approximately 40 retail stores. Each store embodies our distinctive brand identity and is strategically located in prime locations. With a presence in over 750 doors and selected department stores, we have built a qualitative global wholesale distribution.

As our District Manager you will be part of the Retail Team and oversee our stores in the North of the Netherlands. In this role, you'll be the key link between our head office and the stores, ensuring optimal performance, consistent brand representation, and strong leadership across locations.

You will report directly to the Sales & Marketing Director and work closely with our team of District Managers, HR and the store teams.

Main tasks

- Oversee and manage the daily performance and operations of our stores in the North of the Netherlands;
- Collaborate closely with store managers to drive performance, customer experience & operational excellence;
- Supporting and driving sales and monitor targets;
- Monitoring of profitability and proposing / taking necessary actions to ensure positive financial result;
- People management: recruitment, sales training, coaching, adjustments, etc.;
- Participation in our Retail Meetings to align on strategy and performance;
- Regular visits to the shops to provide structured feedback and reporting.

Who are you

- You have several years of experience in a similar retail leadership role;
- You are confident in managing KPIs and driving toward ambitious targets;
- You are fluent in both Dutch and English (spoken and written)
- You're a strong communicator and team player;
- You have a hands-on mentality;

- You are flexible and willing to travel several days per week.

What we offer

- A fulltime contract in a young and dynamic fashion company, in full international development;
- You will be challenged to think with us and take initiative and you will work in a dynamic work environment in a great team with a desire to grow;
- You get a competitive salary package based on your experience and profile.

Sounds like your next adventure? Send us your application and we will contact you.

<https://essentiel-antwerp.com/>