

## Essentiel Antwerp – Wholesale Sales Assistant (part-time)

### Introduction

Essentiel Antwerp is a global contemporary brand from Antwerp, synonymous with positive energy.

Dedicated to fierce, fabulous and fun-loving individuals, the label brings mood-boosting fashion that lifts the spirits.

We are representative in more than 40 countries, with approximately 40 retail stores. Each store embodies our distinctive brand identity and is strategically located in prime locations. With a presence in over 750 doors and selected department stores, we have built a qualitative global wholesale distribution.

Essentiel Antwerp stands for more than fashion, it stands for a state of being. Authenticity is at the heart of the company.

With a continuous desire for growth, the brand is always on the lookout for the next move.

To strengthen our Wholesale team, we are looking for a **sales-driven and hands-on Wholesale Sales Assistant (50%)** to join us as soon as possible.

### Job Description

We are looking for a **natural sales profile**—someone personable, proactive and detail-oriented—who thrives in a client-facing environment and enjoys building relationships while driving sales.

As our Wholesale Sales Assistant, you will play a key role in supporting and actively contributing to our wholesale performance, with a strong focus on **showroom selling and client engagement**.

During our peak sales campaigns in London (mid-Jan to mid-March and mid-June to mid-August), you will be at the heart of our showroom, leading and supporting appointments with buyers from across the UK and Ireland.

Outside of campaign periods, you will work part-time (2 days per week), supporting client relationships, sales follow-up, and operational tasks that contribute to growing our wholesale business.

### Responsibilities

- Lead and support showroom sales appointments, presenting collections to clients and driving sales
- Build strong relationships with buyers and contribute to a smooth, engaging showroom experience
- Follow up on orders, support sales performance, and ensure accurate order entry (JOOR)
- Assist in preparing and maintaining a high-standard showroom environment and visual presentation
- Support daily showroom operations during campaigns (set-up, organisation, logistics)
- Communicate with clients on orders, deliveries, images and press
- Contribute to reports, sales tracking, and training materials
- Support client visits, store trainings, and events outside of campaign periods

### Who You Are

- You are a true **sales-driven profile** with a passion for fashion and client relationships
- You love engaging with people and creating a positive, memorable buying experience
- Highly organised with strong attention to detail
- Proactive, independent, and solution-oriented
- Strong communication skills (written and verbal)
- Comfortable working with Excel and Outlook
- In possession of a valid driver's license

### **What We Offer**

- A dynamic, sales-focused role in an inspiring international fashion brand
- The opportunity to be closely involved in **wholesale selling and client development**
- A creative and energetic team environment
- A varied role combining sales, client interaction, and operational support
- A flexible part-time structure with exciting peak periods in London

<https://essentiel-antwerp.com/>